RANSOM AGREEMENTS
PROTECT AND MAXIMISE THE VALUE OF YOUR INTERESTS

CHALLENGES
Unlocking access whilst protecting profits
Negotiating agreements over ransom strips can be expensive and presents a threat to the feasibility of new developments

- Manage the complexities of negotiation
- Achieve the best price and terms
- Reduce potential time delays caused by dispute resolution
- Secure a workable solution which will not fetter the ‘marketability’ of the land

OUR SERVICES
Developing strategies for managing ransom negotiations and optimising solutions
We can support you through the ransom process from appraisal through to final settlement

Our services include:
- Initial analysis
  Preparation of a detailed report, valuation and appraisal of the potential ransom ‘pot’ value with ‘best and worst’ case scenarios
- Data led strategy
  Facts and figures will be analysed to inform our strategy and provide the strongest possible negotiation platform. Comparable settlements and case law principles will be applied where appropriate.
- Tactical guidance and representation
  We understand that the best outcome may not just be based on cost but on wider considerations such as timely delivery of a project, avoidance of title impediments, securing services as well as access and protecting neighbouring assets.
- Face to face steering and negotiation
  Our team has extensive experience in leading steering groups to help you form best strategy, followed by negotiation within approved parameters and timescales to achieve the best possible outcome
- Unique technical and sector specific skill sets
  Our team comprises expert surveyors with extensive experience in commercial practice, including residential, transport and infrastructure projects in both the private and public sectors. This allows us to understand the complexities of ransom agreements from both sides of the tracks

THE BENEFITS TO YOU
- Experienced Expert Team
- Detailed analysis and recommendations
- Proven negotiation skills
- Recent settlements to draw from
- Priority and Confidentiality

RELATED SERVICES
- Transport and infrastructure
- Compulsory Purchase and compensation
- Regeneration
- Valuation and Appraisal
- Planning Services

For more information:
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